

# ORDER



**Orders**  
**Order / Rev:** 166900  
**Alt Order #:**  
**Product Desc:** Martin Heinrich 9/20 - 9/23 additional ord  
**Estimate:** 12083  
**Flight Dates:** 09/20/12 - 09/23/12  
**Original Date / Rev:** 09/19/12 / 09/19/12  
**Order Type:** GENERAL

**KOB**

**Primary AE:** Olivia Lawrence  
**Sales Office:** KOB  
**Sales Region:** Local

**Agency**  
**Name:** Media Strategies & Research  
**Buying Contact:** Suzanne Lorimer  
**Billing Contact:**  
 1580 Lincoln St Ste 510  
 Denver, CO 80203-1507

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Heinrich for Senate  
**Demographic:** A35+  
**Product Codes:** PL1  
**Priority:** 99  
**Revenue Codes:** AGY, POL, CAND

**New Business Thru:** 05/05/09  
**Order Separation:** 00:15:00  
**Advertiser External ID:**  
**Agency External ID:**

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/12	09/21/12	16	\$4,675.00	\$3,973.75

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	16	\$4,675.00	\$3,973.75	0.00
<b>Totals</b>	<b>16</b>	<b>\$4,675.00</b>	<b>\$3,973.75</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

**Order Share**

	Share	Total
KOB	26%	\$4,675.00
Market	100%	\$17,980.77

**Competitive Share**

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$1,618.27
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$5,214.42
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$6,473.08
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

Print Date: 09/27/12 11:23:03 Page 2 of 2

Order / Rev: 166900  
Alt Order #:  
Flight Dates: 09/20/12 - 09/23/12

Advertiser: Heinrich for Senate  
Product Desc: Martin Heinrich 9/20 - 9/23 additional ord  
Estimate: 12083  
**KOB**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	09/20/12	09/23/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a ---TF--	:30	2	\$350.004		0.00	NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	---TF--		2		\$350.00			0.00			
N 2	All	09/20/12	09/23/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p ----F--	:30	1	\$125.004		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	----F--		1		\$125.00			0.00			
N 3	All	09/20/12	09/23/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p ---T---	:30	1	\$75.006		0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	---T---		1		\$75.00			0.00			
N 4	All	09/20/12	09/23/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p ---TF--	:30	2	\$125.004		0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	---TF--		2		\$125.00			0.00			
N 5	All	09/20/12	09/23/12	Inside Edition 330p Inside Edition 330p	CM	M-F 330p-4p ---TF--	:30	2	\$125.004		0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	---TF--		2		\$125.00			0.00			
N 6	All	09/20/12	09/23/12	Judge Judy-P/ DR 4p/ 430M Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p ---TF--	:30	2	\$125.004		0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	---TF--		2		\$125.00			0.00			
N 7	All	09/20/12	09/23/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p ----F--	:30	1	\$325.004		0.00	NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	----F--		1		\$325.00			0.00			
N 8	All	09/20/12	09/23/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p ---TF--	:30	2	\$400.004		0.00	NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	---TF--		2		\$400.00			0.00			
N 9	All	09/20/12	09/23/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p ----F--	:30	1	\$400.004		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	----F--		1		\$400.00			0.00			
N 10	All	09/20/12	09/23/12	Thursday Prime B Thursday Prime B	CM	Th 8p-9p ---T---	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	---T---		1		\$900.00			0.00			
N 11	All	09/20/12	09/23/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p ---T---	:30	1	\$600.004		0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/17/12	09/23/12	---T---		1		\$600.00			0.00			

\*Tax 1 Note: ABQ 7%.

Totals 16 \$4,675.00